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Enhancing College and Career Readiness Programs for Underserved Adolescents

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Abstract

Supporting college and career readiness among youth who encounter significant academic and life challenges requires innovative strategies to help them envision their futures, leverage their strengths and develop dispositions that promote positive trajectories. For youth development professionals who develop and implement novel programmatic approaches to support the college and career readiness of underserved youth, it is critical to acquire a deeper evidence-based understanding of factors shaping positive career and college pathways as well as to incorporate stakeholder viewpoints in their program design and delivery. In this article, we share key insights from our program development process that can inform the work of program developers, educators and youth services providers who seek to build

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and enhance career and college readiness programs aimed at underserved youth. We summarize 4 key insights from a narrative review of literature on college and career readiness as well as findings from a set of stakeholders (student, parent and educator) focus groups. We offer our ideas for incorporating these insights alongside stakeholder input into the development and design of college and career readiness activities and programming.

Key words: college and career readiness, program development, adolescents, future selves

Adolescence is a critical developmental phase where many youth more fully explore who they are and their future aspirations (Nurmi, 1991). However, many underserved youth often confront sets of intersectional constraints that challenge their confidence in who they are and what they want to become (Oyserman & Destin, 2010). For underserved youth who struggle in school—especially those with low academic performance, limited attendance, and a pattern of suspensions—their self-concept and ideas about the world of education and work may be constrained by individual, family, school or community contexts (Balfanz et al., 2007; Doll et al., 2013). Further intertwined with these challenges are broader societal challenges shaping their identities and futures, including structural inequalities that place many underserved youth and their families at a distinct socioeconomic disadvantage (Oyserman et al., 2011). In counterbalancing these constraints, interventions developed to promote positive pathways towards career and college (e.g., Oyserman et al., 2011) have strong potential to help youth development organizations re-envision how to promote college and career readiness while helping youth empower themselves by equipping them with the attitudes, behaviors and skills that are necessary towards envisioning and, ultimately, attaining their possible selves (Arnett, 2000; Markus & Nurius, 1986; Oyserman et al., 2004).

However, there continues to be a need for robust models that provide sustained college and career planning (Venezia & Jaeger, 2013), particularly models specifically targeting underserved adolescent groups. Certain underserved groups may especially benefit from college and career planning including students with disabilities (Morningstar et al., 2017) and adolescents who have had interactions with the juvenile justice system (Osborn & Belle, 2018). In developing these models, it is important to ground models in the existing literature, both theoretical and empirical, as well as attend to the opinions and preferences of stakeholders served by such programs.

Accordingly, in this article, we distill key insights from selected literature alongside themes from focus groups with students, parents, teachers, and administrators about college and career readiness. Importantly, we offer ideas for incorporating these insights and themes into college and career readiness programming. In doing so, we believe our work can help inform the work

of educators and youth services providers who seek to develop and enhance career and college readiness interventions aimed at underserved youth. These youth often fall outside mainstream college and career planning efforts. Also, we believe that insights from the literature and focus groups—both in our approach and substance—may be useful for organizations that are already serving this population but are seeking ways to refine and strengthen the content of their programs.

Key Insights From A Narrative Review of the Literature

To conduct our narrative review of the literature, we identified peer-reviewed literature—both theoretical and empirical—in three key areas related to college and career readiness: (a) selfawareness and its connection to students' future selves, (b) behavioral skills (e.g., communication and coping skills) promoting student persistence and success in education, and (c) career and college exploration for youth experiencing academic challenges and/or at-risk for school dropout. We established these three areas a priori given their importance in the design of existing college and career readiness curricula (e.g., Lindstrom et al., 2019). To conduct our literature search, we relied on standard academic search engines, including Google Scholar, Education Resources Information Center (ERIC) and journals in the field of education and career development. We used key search terms including *career and college readiness, future* selves, behavioral skills, student persistence, and adolescents. Where possible, we identified empirical studies that specifically included underserved youth in their study samples and were published primarily within the past 15 years (since 2004) with a few exceptions. In total, we identified 49 studies: 19 studies on self-awareness and future selves, 13 on behavioral skills, and 17 on career and college exploration. We provide information about each study (the citation, study description and sample) in Tables A1 (Self-Awareness and Future Selves), A2 (Behavioral Skills) and A3 (College and Career Readiness) in Appendix A.

Below we describe four key insights that emerged from our narrative review of the literature and suggest ways to operationalize these insights into college and career readiness programs. These insights emerged from a close review of each study and by noting a set of central ideas and commonalities across our selected studies that we felt were most salient particularly for youth from diverse backgrounds.

Developing Students' Future Selves via Stories

Two central ideas from the career development literature are important when designing college and career readiness programs for adolescents. The first, drawn from Savickas's theory of career construction, emphasizes the critical role of generating personal stories in career development (Savickas, 2012). According to Savickas, individuals need to create personally constructed stories about who they are and what they want to become. He notes that "Stories constitute a critical element, because in addition to building a self, stories provide the efficient means through which an individual also builds a subjective career, that is, a story about his or her working life" (2012, p. 15). The second core idea is drawn from the literature on Future or Possible Selves (Oyserman et al., 2004). Achieving positive outcomes in both career and college relies on the importance of envisioning possible selves (Nurmi, 1991). Crafting a story helps individuals envision their future careers, linking their present selves to their future or possible selves.

Given the central role of story and its role in constructing individuals' future selves, we recommend engaging students in activities that have them construct their own stories. In contrast to Savickas, we suggest building activities that have students focus not only on stories about their future careers, but their futures more broadly, including future post-secondary educational aspirations. For example, one strategy is to have students generate stories about the experiences that shaped who they are now, known as their *present selves* (i.e., who they are today), and how their present selves link to their *future selves* (i.e., how they envision themselves in the future). One way do to this is by having students first discuss, in small groups, their histories and futures. Students can then formalize their discussions in a set of written responses about their life histories and futures that serve as *small stories* (Savickas, 2012). Through these smaller narratives, students can document personal events that have shaped who they are and aspirations of who they would like to become. These written artifacts allow students to construct and reconstruct their stories whose building blocks include narratives that students create about critical incidents and important figures in their lives (Savickas, 2012). Finally, students can synthesize elements of their discussion and written responses to generate a visual representation of their journey. Through this visual story mapping, students can depict who they want to become and the experiences that they need to engage in to obtain those experiences or to reach their goals.

Given that stories evolve, students should be encouraged to review, revisit and update their visual story maps at a later date. In doing so, they can more deeply reflect upon their maps alongside additional insights they have acquired about their strengths and interests which will

inevitably shift over time. As student revisit their maps, an important concept to introduce to and emphasize with adolescents is *career adaptability* (Savickas, 1997), or the flexibility in skills and dispositions that individuals need to navigate multiple career transitions throughout the course of their career trajectories. This notion of adaptability can be reinforced as students discuss different career and college possibilities.

Expanding Career and College Possibilities

Though stories form a critical foundation for future selves, the narratives that underserved youth create about themselves and their futures may be constrained by images in popular media and textbooks, and expectations they see of themselves. Unfortunately, underserved youth often are exposed to deficit-based narratives of who they are (Pollack, 2012). To overcome these deficit perspectives, students need to expand and transform their sense of what is possible for them in the future (Rossiter, 2009). This requires them to be exposed to the widest range of possible selves in both career and college options.

To accomplish this, we suggest exposing students to a range of career options, including nontraditional careers. For example, students can learn to identify non-traditional careers and then determine whether there are non-traditional jobs that fit within their chosen interest areas. Career role models are also important, especially those with backgrounds and experiences that align with the students' own backgrounds. Social cognitive career theory suggests that role models can play a pivotal role in promoting career and educational aspirations (Karunanayake & Nauta, 2004). Such models can not only promote positive character development (Johnson et al., 2016), but they can be especially critical for marginalized youth because strong role models can help individuals challenge their own deeply internalized stereotypes as well as act as exemplars for how to successfully navigate systemic discrimination in educational institutions and the workforce (Karunanayake & Nauta, 2004). To expose students to role models, activities can be developed so that students are introduced to and network with community members who share similar backgrounds with the students. For example, we recommend that students have the chance to interact with, hear from and be mentored by more experienced youth who share their backgrounds, especially youth who may have attended and graduated from the same schools and have gone on to pursue career and college opportunities.

Behavioral Strategies to Promote Success Among Underserved Youth

Youth will commit sustained effort towards a possible self when there are behavioral strategies and social context supports to help them work on the possible self, when the possible self feels

congruent with important social identities, and when difficulty working towards the possible self is normalized (Oyserman et al., 2006; Phalet, Andriessen, & Lens, 2004; Yowell, 2002). This is particularly important for youth from certain underserved groups (e.g., youth from low income, rural or minority backgrounds), since these groups are more likely to display divergent aspirational and expected selves, and tend to have fewer academic or occupational possible selves (Oyserman & Fryberg, 2006).

Importantly, these behavioral strategies can be operationalized as a set of navigational tools that can serve as a bridge between the stories that students generate about themselves and their futures and the procedural knowledge related to colleges and careers. Core behavioral strategies can include stress management, building resilience and goal setting. Research shows that students benefit from developing emotional regulation skills and learning how to manage stress (Gockel, 2015; Mendelson et al., 2010). Further, other studies have shown that students benefit from developing self-advocacy skills (Anctil et al., 2008; Milsom et al., 2004; Mishna et al., 2011), and self-determination skills (Sinclair et al., 2017).

Regarding social context supports, research shows that students' social environment can shape their views of their possible selves (Clinkinbeard & Murray, 2012). Students' peers, families and teachers can provide crucial supports including positive feedback, validation, and encouragement. Together, these supports can help students build confidence thereby leading them to develop concrete strategies that they can enact to realize their possible selves. Given this, we suggest that college and career readiness programs incorporate activities that promote peer interaction and build community among students. For example, one key strategy that can be woven throughout any new or existing program is offering periodic, brief (10 minutes) and intentional check-in points that allow students to share their experiences with each other in either a large or small group setting. During this check-in time, students can share a dilemma, problem or achievement in their lives and then peers can offer ideas and feedback. One structure we recommend is first asking students who would like to share, then having students state their dilemma or problem in one to two sentences. Then, students decide the type of response they would like from their peers: (a) no response, just listen; (b) help me find options; or (c) advice needed. When paired with content related to generating stories and their future selves, this check-in time can offer students a unique opportunity to reflect on their own journeys of self-discoveries about who they are and what they aspire to become.

Emphasizing Strengths and Assets

Career development literature indicates that vocational decisions are strongly influenced by how people view themselves (Leondari, 2007). During adolescence, youths' career aspirations and beliefs about their abilities predict their occupational attainment in adulthood (Schoon, 2001). Given the significant role of a person's self-view in career envisioning and attainment, it is important to help underserved adolescents focus on their unique strengths and assets, and to validate their funds of knowledge. Moll and colleagues (1992) define *funds of knowledge* as: "historically accumulated and culturally developed bodies of knowledge and skills essential for household or individual functioning and well-being" (p. 133). González and Moll (2002) demonstrated that when students investigate and document their numerous funds of knowledge, it can help them validate their identities.

To support underserved adolescents in exploring their funds of knowledge and discovering their distinct strengths, it is important for students to build self-awareness and self-understanding, learn to identify and utilize their personal strengths, and practice strategies to communicate these strengths effectively. As previously described, one of the central activities we recommend is having students create a visual map that helps students trace important life events and reflect on accomplishments and life experiences that have contributed to the formation of their identity. Through this activity, not only do students craft an overarching narrative about themselves and their futures, but students also use their funds of knowledge to define their self, which can help them transform their funds of knowledge into funds of identity (Esteban-Guitart & Moll, 2014). *Funds of identity* are the "historically accumulated, culturally developed, and socially distributed resources that are essential for a person's self-definition, self-expression, and self-understanding" (Esteban-Guitart & Moll, 2014, p. 31). By tapping into a students' funds of identity, the construction of their life stories and career maps helps them discover what they value, as well as where they want to go and how to go about getting there.

We also recommend that students be explicitly taught how to leverage their strengths to assist them in securing employment and applying for post-secondary education. For example, to distinguish their strengths, students can participate in a self-discovery activity where they identify positive experiences from their past (things they feel they did well, enjoyed doing, and are proud of). Students can then prioritize these experiences to identify their top positive experiences. Then, students can use a list of strength categories (e.g., helping, communication, educating/instructing, leading/managing, numbers/details, physical/manual, problem solving/research, and creative/artistic) to discern their personal strengths. Next, students practice talking about their identified strengths with the understanding that they need to be

able to talk about their strengths in an authentic and compelling way for future job or school interviews.

Stakeholder Perspectives on College and Career Readiness Programming

To further inform the development of college and career readiness programming, we strongly believe that centralizing the voices and experiences of stakeholders, especially the students themselves, is critical. Thus, we conducted a series of focus groups to capture the opinions of students and parents who have been often marginalized from the career planning and development process. We spoke with a purposeful sample of youth, parents, and educators (teachers, school staff or school administrators) recruited from two high schools in California and four high schools in Oregon. We selected these sites because they serve high percentages of underserved students and had expressed interest in participating in a potential pilot implementation of a college and career readiness intervention. Participating youth in our focus groups experienced individual and family risk factors that significantly increased their likelihood of dropping out of school including (a) low school achievement, (b) retention/over age for grade, (c) poor school attendance, (d) pattern of behavior referrals/suspensions, (e) low family socioeconomic status, or (f) identified with a learning or emotional disability (Hammond et al., 2007).

At each school site, we conducted one student focus group, one parent focus group and one educator focus group, for a total of 18 focus groups. Our focus groups included 37 students, 18 parents and 48 educators, for a total N = 103. Average focus group sizes were n = 6 for students, n = 3 for parents, and n = 8 for educators. Appendix B describes key demographic characteristics of our student, parent and educator focus group participants across six schools.

We developed separate focus group protocols for students, parents and educators, and each protocol covered questions in three central areas: (a) barriers and facilitators that impact academic achievement and school engagement for high school youth facing academic challenges or dropout, (b) curricular components and activities that should be included in a college and career readiness program, and (c) potential implementation approaches for a college and career readiness program. Our focus groups were audio recorded and transcribed. We coded our focus group data using a two-stage approach (Miles et al., 2013). First, we developed a broad set of descriptive codes based on our initial review of the transcripts. Then we used descriptive codes, such as "strategies for college and career readiness" and "barriers to education and career outcomes" to assign concrete labels to individual passages of text. In the

second phase of analyses, we used cross-case methods (Miles et al., 2013; Patton, 2014) to further describe and verify our findings. Our focus group findings provide helpful guidance to program developers in two key areas: (a) programmatic content and (b) preferred learning approaches, which are described below.

Perspectives on Programmatic Content

Through our focus groups, students, educators, and parents collectively identified five key topics essential to college and career readiness programming: (a) basic employability or "soft skills," (b) personal strengths, (c) mindfulness activities, (d) developing goals, and (e) career and college readiness skill building.

Basic Employability or "Soft Skills"

First, focus group participants thought that academic skills in isolation were not sufficient for career and college readiness. Instead, young people preparing for the future also need to demonstrate basic employability or "soft skills," often defined as a combination of people skills, social skills, communication skills, character or personality traits, and attitudes that enable people to navigate their environment and interact effectively with other people. One teacher remarked, "My thought is that not only do they have the academic skills but they also have the soft skills and that they're able to get along with others and they have skills to problem solve," while another noted, "One of the most important things for our youth is all the soft skills—how to communicate, how to have relationships, positive relationships with people, how to ask for help when needed." Other important soft skills and traits specifically identified by focus group participants included: advocacy, communication, coping, time management, adaptability, grit, persistence, and hope.

Personal Strengths

Second, focus group participants felt students need to not only understand their strengths, but also learn how to use them to develop their goals and future plans. One teacher shared, "I see a lot of kids who learn about their personal strengths, but they never figure out how to actually use their personal strengths to do something."

Mindfulness Activities.

Third, student focus group participants expressed an interest in exploring mindfulness activities, which might include deep breathing exercises, mindful walks, meditation, yoga, etc. One student shared his personal experience with mindfulness, "When I started meditating about a

year back, I haven't done it as much as I used to in the last few months, but it changed my personality so much, and I didn't get angry at all." Similarly, teacher focus group participants validated student interest in mindfulness. One teacher shared, "They love it. I did start meditation every morning last semester and there was a lot of buy-in. . . . I think it was extremely helpful and I had a lot of kids very vocal about how grateful they were." Therefore, we recommend program developers consider ways to integrate mindful techniques into daily class activities.

Developing Goals

Fourth, focus group participants indicated students need to learn how to define and set realistic goals. A teacher shared, "You want to be a video game developer. Okay. That's a great goal. But what are all the little goals, steps that we need to take to get to that one? And is that viable?" To emphasize goal-setting, program developers may want to develop activities that help students construct goals using the SMART (specific, measurable, achievable/attainable, relevant, timely) approach. Furthermore, other participants cautioned that goal-setting alone is not enough. Instead, students need to be supported in developing a clear plan for transitioning into college and/or careers directly after high school. A student explained, "I guess you could say it would be helpful but not exactly setting goals because anybody can set a goal. It's more helping us achieve and helping us think of ways to achieve our goals would be more helpful."

Career and College Readiness Skill Building

Finally, focus group participants felt that college and career readiness also involved being able to demonstrate a number of career-related competencies and skills including both academic and employability skills. Educators and students both emphasized the importance of academic skills such as reading, writing, and study skills and the ability to apply those skills to complete required coursework and credits needed for high school graduation. A teacher reflected, "I think to start with we look for students who are well-rounded and complete a variety of tasks and courses at school. Obviously completing the required courses and the correct amount of credits." Study and organizational skills were also important to students. One noted that to be successful in college and careers, you need "to be able to plan when you're gonna do your homework, when to study and what time you have to go to school, or work."

In addition, student participants stressed the need to understand specific transition skills required to apply for both employment and college opportunities. Many students believed that to be ready for post-school opportunities, they needed specific instruction in skills such as writing a resume, applying and interviewing for jobs, and completing the process of applying for

financial aid or scholarships to attend college. Considering the prospect of finding employment, one student said, "I think that creating your own resume from stuff you have actually done would be helpful, . . . and then in addition just tips on what to do, like how to get an interview." Since focus group participants highlighted the importance of career and college skill building activities (e.g., career and college exploration, interviewing, resume writing, etc.), programs should offer students opportunities to build critical skills to promote job and college success and embed them within more traditional career and college exploration activities.

Perspectives on Preferred Learning Approaches

Our focus group feedback not only highlighted substantive content that students, teachers and parents preferred in a college and career readiness program, but also highlighted the types of activities and instructional approaches all three groups preferred. For instance, focus group participants universally recommended that experiential learning was highly valuable for college and career exploration, awareness, and visioning. Several parent participants specifically cited career technical education as contributing to successful post-school career opportunities, noting that "Because of that welding class, he is very successful, and it all comes down to that welding class. It was important to him. . . . and then he had somebody in town here give him a chance in their shop." Another family member remembered that their child "went through the automotive program and he was really excellent, and he really loved it and he figured out his brain is wired to do those kinds of things."

Other career-related opportunities suggested during focus groups included: field trips to local businesses, college tours, career inventories, career-related clubs, and guest speakers representing various careers. All of these career-related learning activities exposed youth to a range of career pathways and potentially inspired them to expand aspirations. A teacher remembered that, "I think it's important that we have guest speakers who . . . traveled down the same road that they've traveled and become successful. There's been a couple times when we had college students who have been in juvenile hall or even been in prison and have come back and spoken with our students and they've said, 'Wow, if they can do it, I can do it."

Focus group participants identified career-related learning along with guidance and support from trusted adults as key elements that can shape and influence career and college readiness for underserved youth. As one educator remarked, "Anytime you offer them something that has a road out of high school that's realistic and something they can understand, and get their teeth sunk into, so to speak, they're very interested in that." A parent also focused on future options

for her son despite previous struggles and challenges in school. "And that's why I have such high hopes.... He's still capable of having his own version of success and being a productive member of society and everything leading up to this point has taught him to the contrary." Hence, we recommend that programs consider incorporating interactive student-centered learning approaches, including guest speakers, field trips to businesses and work sites, a college or university campus visit, a college student panel, and mock interviews.

Guidance for Youth Development Professionals

In synthesizing themes from our literature review and focus groups, we offer three key recommendations for how youth development practitioners can use our findings to guide and inform practice.

First, in addition to helping youth develop the "hard" skills of college and career planning (e.g., filling out applications and preparing required materials), programs should provide rich and varied opportunities for students to develop and practice behaviors integral in helping underserved youth build their confidence. For instance, themes from both the literature review and focus groups centered on the notion of helping youth develop personal strengths, and providing opportunities for them to practice strategies to communicate these strengths effectively in work and post-secondary educational settings. Not only were strengths relevant, but also the behaviors and dispositions important to navigating their career and college experiences—especially the soft skills including social and communication skills necessary to interact effectively with people.

Second, as we found through our focus groups, practitioners themselves alongside parents felt that helping students set goals is important when engaging them in thinking about careers and college. Practically, as we suggest, introducing students to how to develop goals using a SMART approach is one way to do this. Beyond the importance of goal-setting in and of itself, when considered with our literature review findings on *future selves*, we recommend that goal-setting attached to career and college aspirations should also be interwoven through a series of activities by which students construct meaningful stories of who they are and who they want to become; importantly, these stories of their future or possible selves, can be informed by sets of written activities that are then formalized onto visual maps. Further, when helping youth establish career and college goals, it is critical to first expose them to as many different possibilities of what they can aspire to become that are congruent with their own social identities.

Finally, any college and career readiness program needs to be supported by active learning strategies that are student-centered. As we found in our focus groups, not only are active approaches preferred over passive or direct instruction methods, but our review of the literature highlighted the importance of leveraging students' funds of knowledge—or the culturally relevant knowledge and assets they bring into the learning environments. Using active learning methods (e.g., experiential learning) combined with their funds of knowledge can help deepen their engagement in activities and programs aimed at promoting college and career readiness.

Conclusion

Providing robust college and career readiness programming—informed by the literature and stakeholder perspectives-can offer youth novel opportunities to develop a clearer sense of future opportunities for their success. By introducing underserved youth to content (e.g. career and college options) and providing opportunities to practice new skills and behaviors (e.g., communication, problem solving, coping skills), we hope that students who have been traditionally underserved in college and career planning efforts can fulfill their college and career aspirations. Our study identified several topics that may not be present in traditional college and career readiness programming (e.g., exposure to a broad range of possible selves, constructing personal stories, mindfulness, leveraging personal strengths, grit, adaptability, etc.), which we believe all students, and particularly underserved students, would benefit from explicit instruction in. Our study further recognized innovative strategies teachers can use to facilitate learning opportunities (e.g., experiential learning, interactive activities, etc.). Finally, more broadly, the themes we have gleaned from both the literature alongside stakeholder perspectives reviewed in this article can raise critical awareness among key stakeholders, including youth program developers, of the skills, attitudes and knowledge that underserved youth need as they plan and prepare for their careers and post-secondary educational pathways.

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Appendix A

Literature Search Results: Studies Related to College and Career Readiness

Table A1. Peer-Reviewed Literature on Self-Awareness and Future Selves (n = 19)

Article	Study description	Sample			
LITERATURE DESCRIBING POSSIBLE SELVES					
Markus, H., & Nurius, P. (1986).	The article examined the theoretical	N/A			
Possible selves. American	features of possible selves and				
Psychologist, 41(9), 954.	illustrated how they may mediate				
	personal functioning.				
Oyserman, D., Bybee, D., Terry, K.,	The authors hypothesized that	160 low income eighth graders from			
& Hart-Johnson, T. (2004). Possible	improved academic outcomes were	three inner city middle schools			
selves as roadmaps. Journal of	likely only when a possible self	serving low-income families (67.3%			
Research in Personality, 38(2), 130-	could plausibly be a self-regulator.	of students at the schools received			
149.		free or reduced-price lunch).			
Anderman, E. M., Anderman, L. H.,	This article describes 2 studies	In the first study survey data were			
& Griesinger, T. (1999). The relation	examining the role of present and	collected from a sample of 315			
of present and possible academic	possible (future) academic	seventh-grade students.			
selves during early adolescence to	selves.				
grade point average and		In the second study, survey data			
achievement goals. The Elementary		were collected from a different			
School Journal, 100(1), 3-17.		sample of 220 sixth, seventh, and			
		eighth graders.			
LITERATURE DESC	RIBING POSSIBLE SELVES OF DIVE	RSE ADOLESCENTS			
Oyserman, D., & Fryberg, S. (2006).	This chapter is part of a book that	N/A			
The possible selves of diverse	discusses possible selves and				
adolescents: Content and function	implications of possible selves for				
across gender, race and national	male/female adolescent outcomes				
origin. Possible selves: Theory,	through a lens of race/ethnicity				
research and applications. (pp. 17-	(i.e., African American, Asian				
39). Hauppauge, NY, US: Nova	American, Latino, Native American,				
Science Publishers.	and white).				
Day, J. D., Borkowski, J. G., Punzo,	This study focused Mexican-	83 Mexican American children			
D., & Howsepian, B. (1994).	American students' views about	participated in the study: 30 third			
Enhancing possible selves in	their learning potential and how	graders, 31 fourth graders, and 22			

Mexican American students. fifth graders. Fourteen children they made meaning between the Motivation and Emotion, 18(1), 79links between their present school were in a no-instruction control 103. performance and their futures. group, 43 were in the child-only intervention group, and 26 were in the combined parent and child condition. Children completed preand post-intervention questionnaires. 22 rural African American female Kerpelman, J. L., Shoffner, M. F., & The current study combines Ross-Griffin, S. (2002). African qualitative and quantitative data to adolescents and their mothers. American mothers' and daughters' examine beliefs and strategies beliefs about possible selves and related to possible selves. their strategies for reaching the adolescents' future academic and career goals. Journal of Youth and Adolescence, 31(4), 289-302. 415 9th grade Latino students. Yowell, C. M. (2002). Dreams of the This study explored the relationship future: The pursuit of education and between Latino students' career possible selves among ninth conceptions of their futures and grade Latino youth. Applied their risk status for school dropout. Developmental Science, 6(2), 62-72. Leondari, A. (2007). Future time This chapter reviews literature that N/A perspective, possible selves, and outlines the concept of future time perspective (FTP) as it relates to academic achievement. New Directions for Adult and Continuing possible selves and academic Education, 2007 (114), 17-26. performance. LITERATURE DESCRIBING PATHWAYS TO SUCCESS THROUGH IDENTITY-BASED MOTIVATION (IBM) Oyserman, D., & Destin, M. (2010). This article outlines and tests Study 1 included eighth graders Identity-based motivation: whether children's perceptions of from three Detroit middle schools (n Implications for intervention. The what is possible for them influence = 266, 72% African American, 17% Counseling Psychologist, 38(7), Latino, 11% White) serving high the aspiration-attainment gap using 1001-1043. a culturally sensitive framework poverty. called identity-based motivation (IBM; Oyserman, 2007, 2009). Study 2 included seventh-grade children (n = 295, African American

57%, White 29%, Biracial/Other/No response 12%, Latino 2%) in a Detroit-area middle school. Oyserman, D., Terry, K., & Bybee, This article explained the School-to-62 African American inner city D. (2002). A possible selves Jobs intervention and highlighted middle school students in schools where over 90% of students were intervention to enhance school the results. involvement. Journal of eligible for free or reduced lunch, Adolescence, 25(3), 313-326. and students lived in neighborhoods with over 40% of families living in poverty. LITERATURE DESCRIBING ACADEMIC POSSIBLE SELVES Oyserman, D., Bybee, D., & Terry, The authors hypothesized that Data were collected from three K. (2006). Possible selves and simply having academic possible Detroit middle schools. 71.6% of selves are not enough unless linked academic outcomes: How and when students were African American, possible selves impel action. Journal 17.4% were Latino, and 11% were with plausible strategies, made to of Personality and Social feel like "true" selves, and white. Two-thirds of students Psychology, 91(1), 188. connected with social identity. received free or reduced-price lunch, and only 43.3% of adults were employed. A random assignment of participants was used during the elective hour. Oyserman, D., Brickman, D., & This study focused on whether 239 students in the first semester of ninth grade (91% of the total Rhodes, M. (2007). School success, bolstering a youth's positive and possible selves, and parent school negative future self-images or randomized sample; n = 131experimental, n = 108 control; n = involvement. Family Relations, "possible selves," (i.e., a potential 56(5), 479-489. proximal contributor) would 127 girls, *n* = 112 boys; *n* = 179 moderate the negative effects of African American, n = 41 Latino, low parent school involvement. and n = 19 White). LITERATURE DESCRIBING STRENTHS FINDER/IDENTIFICATION; VOCATIONAL SELF-EFFICACY Cleary, T. J., & Zimmerman, B. J. This article describes a training The SREP has been pilot tested with (2004). Self-regulation program, Self-Regulation a variety of middle-school students empowerment program: A school-Empowerment Program (SREP), in a suburban school district. This based program to enhance selfthat was developed out of socialarticle described the case studies, regulated and self-motivated cycles cognitive theory. It was designed to which were not experimental in of student learning. Psychology in empower adolescent students to nature. the Schools, 41(5), 537-550. "engage in more positive, self-

motivating cycles of learning." Kerpelman, J. L., Eryigit, S., & This study investigated the 374 African American students Stephens, C. J. (2008). African associations of self-efficacy, ethnic (59.4% female) in grades 7–12 American adolescents' future identity and parental support with attending a rural, southern county education orientation: Associations "future education orientation" public school participated in the with self-efficacy, ethnic identity, among African American students. study. and perceived parental support. Journal of Youth and Adolescence, 37(8), 997-1008. Ali, S. R., McWhirter, E. H., & This exploratory study investigated 114 ninth graders from lower Chronister, K. M. (2005). Selfthe relationships between socioeconomic backgrounds. efficacy and vocational outcome contextual support, perceived expectations for adolescents of educational barriers, and lower socioeconomic status: A pilot vocational/educational self-efficacy study. Journal of Career and outcome expectations. Assessment, 13(1), 40-58. McWhirter, E. H., Crothers, M., & This study investigated the 166 high school sophomores (97 Rasheed, S. (2000). The effects of influence of a 9-week career women and 69 men) from an urban high school career education on high school in a midsized education class on career decisionsocial-cognitive variables. Journal of making self-efficacy, vocational Midwestern city. The self-identified Counseling Psychology, 47(3), 330. skills self-efficacy, perceived racial-ethnic composition of educational barriers, outcome participants was 129 European expectations, educational plans, and Americans, 11 African Americans, 9 career expectations. Hispanics, 10 Asian Americans, and 7 "other." Gushue, G. V., Clarke, C. P., This study explored whether social 128 urban Latino/a high school Pantzer, K. M., & Scanlan, K. R. students. cognitive variables (i.e., career (2006). Self-efficacy, perceptions of decision-making self-efficacy and barriers, vocational identity, and the perceptions of barriers) are related career exploration behavior of to vocational identity and career Latino/a high school students. The exploration behaviors (i.e., the Career Development Quarterly, outcome variables). 54(4), 307-317. Soria, K. M., Roberts, J. E., & This study examined how enhancing All first-year students at the Reinhard, A. P. (2015). First-year first-year college students' strengths institution studied (n = 779) were college students' strengths awareness is related to their offered the Clifton StrengthsFinder

awareness and perceived leadership	perceived leadership development.	assessment and strengths-related
development. Journal of Student		programming during their freshman
Affairs Research and Practice,		year.
52(1), 89-103.		
Shushok Jr, F., & Hulme, E. (2006).	The authors explored literature	N/A
What's right with you: Helping	related to intentionally enabling	
students find and use their personal	students to identify, understand,	
strengths. About Campus, 11(4), 2-	and leverage their talents, passions,	
8.	and strengths allows their unique	
	genius to emerge and sets them on	
	a course for success.	

Table A2. Peer-Reviewed Literature on Behavioral Skills (n = 13)

Article	Study description	Sample
	LITERATURE DESCRIBING GRIT	·
Bashant, J. (2014). Developing grit in	Examines whether someone can learn to	N/A
our students: Why grit is such a	have grit and whether you can teach grit.	
desirable trait, and practical		
strategies for teachers and schools.		
Journal for Leadership and		
Instruction, 13(2), 14-17.		
Gerhards, L., & Gravert, C. (2015).	This study developed and tested an	62 undergraduate students
Grit trumps talent? An experimental	experimental real-effort task which elicits	from Aarhus University
approach.	grit in an incentivized decision making	
	setting (via a computerized task) rather	
	than by using a self-report scale in a	
	questionnaire.	
Duckworth, A. L., Peterson, C.,	Explored whether grit is associated with	Educational attainment was
Matthews, M. D., & Kelly, D. R.	Big Five Conscientiousness and with self-	assessed using 2 samples of
(2007). Grit: perseverance and	control, and whether grit is related to IQ.	adults ($n = 1,545$ and $n =$
passion for long-term goals. Journal		690), grade point average
of Personality and Social Psychology,		was assessed among Ivy
<i>92</i> (6), 1087.		League undergraduates (n
		= 138), retention was
		assessed in 2 classes of

		1
		United States Military
		Academy, West Point,
		cadets (<i>n</i> = 1,218 and <i>n</i> =
		1,308), and ranking in the
		National Spelling Bee was
		assessed (<i>n</i> = 175).
Eskreis-Winkler, L., Duckworth, A. L.,	Examined the association between grit	Retention was assessed
Shulman, E. P., & Beal, S. (2014).	(i.e., passion and perseverance for long-	using soldiers in the Army
The grit effect: Predicting retention in	term goals), other individual difference	Special Operations Forces (n
the military, the workplace, school	variables, and retention in the military,	= 677), sales
and marriage. Frontiers in	workplace sales, high school, and	representatives at 6 vacation
Psychology, 5, 36.	marriage.	ownership corporations (<i>n</i> =
		442), high school juniors at
		98 Chicago Public Schools (n
		= 4,813), and adults were
		assessed for marital
		longevity (<i>n</i> = 6,362).
LITE	RATURE DESCRIBING MINDFULNESS	
Broderick, P. C., & Metz, S. (2009).	A pilot trial of Learning to BREATHE, a	120 seniors (average age
Learning to BREATHE: A pilot trial of	mindfulness curriculum for adolescents	17.4 years) from a private
a mindfulness curriculum for	created for a classroom setting. The	Catholic girls' school in
adolescents. Advances in School	primary goal of the program is to support	Pennsylvania participated as
Mental Health Promotion, 2(1), 35-	the development of emotion regulation	part of their health
46.	skills through the practice of mindfulness	curriculum.
	(i.e., intentional, non-judgmental	
	awareness of present-moment	
	experience).	
Mendelson, T., Greenberg, M. T.,	This study assessed the feasibility,	Four urban public schools in
Dariotis, J. K., Gould, L. F., Rhoades,	acceptability, and preliminary outcomes of	Baltimore City elementary
B. L., & Leaf, P. J. (2010). Feasibility	a school-based mindfulness and yoga	schools were randomized to
and preliminary outcomes of a	intervention among urban youth.	an intervention or wait-list
school-based mindfulness		control condition ($n = 97 4^{\text{th}}$
intervention for urban youth. Journal		and 5 th graders, 60.8%
of Abnormal Child Psychology, 38(7),		female).
985-994.		
Gockel, A. (2015). Teaching	This article is a teaching note and	N/A
·		

Note—Practicing Presence: A	introduces a curriculum for integrating	
Curriculum for Integrating	mindfulness training into a foundational	
Mindfulness Training into Direct	social work practice course.	
Practice Instruction. Journal of Social		
Work Education, 51(4), 682-690.		
LITERATURE DESC	RIBING SELF-ADVOCACY & SELF-DETER	MINATION
Anctil, T. M., Ishikawa, M. E., &	This study provides a model of academic	Nineteen self-determined
Scott, A. T. (2008). Academic identity	identity development for college students	and high-achieving college
development through self-	with learning disabilities using self-	students with documented
determination: Successful college	determination themes (i.e., persistence,	learning disabilities who
students with learning disabilities.	competence, career decision making, and	were receiving academic
Career Development for Exceptional	self-realization).	accommodations
Individuals, 31(3), 164-174.		from the disability resource
		center at a large university
		in the Northwest region of
		the United States.
Milsom, A., Akos, P., & Thompson, M.	This article describes a psychoeducational	N/A
(2004). A psychoeducational group	group model designed to increase	
approach to postsecondary transition	disability self-awareness, increase	
planning for students with learning	postsecondary education knowledge, and	
disabilities. The Journal for Specialists	promote self-advocacy skills for students	
in Group Work, 29(4), 395-411.	with learning disabilities.	
Mishna, F., Muskat, B., Farnia, F., &	This school-based study examined self-	68 students (50 boys, 18
Wiener, J. (2011). The effects of a	reported self-advocacy knowledge of	girls in grades 6-8 across
school-based program on the	middle school students with learning	seven urban schools), their
reported self-advocacy knowledge of	disabilities.	parents, and their teachers
students with learning disabilities.		were studied. Eighteen
Alberta Journal of Educational		(26%) were native speakers
Research, 57(2), 185-203.		of English. All participating
		students were diagnosed
		with a learning disability and
		were received special
		education services.
Sebag, R. (2010). Behavior	This article described the self-advocacy	N/A
management through self-advocacy:	behavior management (SABM) model.	, -
A strategy for secondary students		
A strategy for secondary students		

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with learning disabilities. Teaching		
Exceptional Children, 22-29.		
Sinclair, J., Bromley, K.W., &	The authors reviewed three motivational	N/A
Shogren, K.A. (2017). An analysis of	theories: (contextual theory, self-	
motivation in three self-	determination theory, achievement goal	
determination curricula. Career	theory) and three self-determination	
Development and Transition for	curricula (Steps to Self-Determination,	
Exceptional Individuals, 40(3), 175-	Whose Future Is It Anyway?, and ME!	
185.	Lessons for Teaching Self-Awareness and	
	Self-Advocacy) were analyzed.	
Downey, J. A. (2008).	This article reviewed findings from current	N/A
Recommendations for fostering	educational resilience research that	
educational resilience in the	examined students and teachers in	
classroom. Preventing School Failure:	classroom contexts.	
Alternative Education for Children and		
Youth, 53(1), 56-64.		

Enhancing College and Career Readiness

Table A3. Peer-Reviewed Literature on College and Career Readiness (n = 17)

Article	Study description	Sample		
LITERATURE DESCRIBING COLLEGE AND CAREER ASPIRATIONS/READINESS				
ACT. (2016). Identifying Skills to	This White Paper identifies the important	N/A		
succeed in School, at Work, and in	of strong academic behaviors for college			
the "Real World". Iowa City, IA: ACT.	and career readiness and success, and			
	ways teachers, schools, districts, and			
	states can use the information to enhance			
	student readiness.			
Ali, S. R., & McWhirter, E. H. (2006).	This study investigates the relationship	338 (182 male, 156 female)		
Rural Appalachian youth's	between postsecondary aspirations and	11 th -grade high school		
vocational/educational postsecondary	vocational/educational self-efficacy	students drawn from five		
aspirations: Applying social cognitive	beliefs, outcome expectations, perceived	high schools in rural		
career theory. Journal of Career	educational barriers, and sources of	southern Appalachia.		
Development, 33(2), 87-111.	support.			
Dipeolu, A. O. (2011). College	This article highlights: (a) college and	N/A		
students with ADHD: Prescriptive	post college work implications of ADHD			
concepts for best practices in career	characteristics and (b) effective			

development. Journal of Career	interventions that counselors can	
Development, 38(5), 408-427.	implement to buttress the career planning	
	process and post college occupational	
	success for students with ADHD.	
Jepsen, D. A., & Dickson, G. L.	The authors examined continuity in career	146 rural high school
(2003). Continuity in life-span career	development from adolescence to mid	graduates
development: Career exploration as a	adulthood by testing whether early task-	
precursor to career establishment.	coping activity predicts later task-coping	
The Career Development Quarterly,	activity.	
51(3), 217-233.		
Morningstar, M., Lombardi, A.,	This article proposed an organizing	22 participants representing
Fowler, C.H., & Test, D.W. (2017). A	framework of college and career readiness	17 states were invited and
college and career readiness	for secondary students with disabilities,	participated in one of two
framework for secondary students	which was developed based on a	focus groups. Participants
with disabilities. Career Development	synthesis of extant research articulating	were state education agency
and Transition for Exceptional	student success.	representatives.
Individuals, 40(2), 79-91.		
Nota, L., Ginevra, M. C., & Carrieri, L.	The study examined whether people with	129 young adults with
(2010). Career interests and self-	Intellectual Disability have interests and	Intellectual Disability.
efficacy beliefs among young adults	self-efficacy beliefs in less complex	
with an intellectual disability. Journal	occupations, and whether self-efficacy	
of Policy and Practice in Intellectual	beliefs can predict career interests, similar	
Disabilities, 7(4), 250-260.	to results observed with individuals	
	without Intellectual Disability. The study	
	also investigated differences associated	
	with Intellectual Disability level and with	
	gender.	
Savickas, M. L. (2011). Constructing	This article is a description of career	N/A
careers: Actor, agent, and author.	construction theory.	
Journal of Employment Counseling,		
48(4), 179-181.		
Suh, S., & Suh, J. (2006). Educational	This study investigates the relationship	1,430 dropouts, 963 youths
engagement and degree attainment	between educational engagement and	successfully completed high
among high school dropouts.	high school degree attainment among	school education through
Educational Research Quarterly,	school dropouts.	either receiving a diploma or
29(3), 11.		obtaining a GED. The final

		dropouts (or permanent
		dropouts) are 467 youths
		who were neither working
		for nor ever attained a high
		school diploma or its
		equivalency. The total
		sample was composed of
		678 males and 752 females
		(890 were white, 170 were
		black, 299 were Hispanic
		Origin, 28 were American
		Indian or Alaskan Native, 34
		were Asian or Pacific
		Islander, and 9 were missing
		or more than one race).
LITERATURE DES	CRIBING COLLEGE AND CAREER/ADULT	SUCCESS
Burgstahler, S. (2001). A	University of Washington conducted a 3-	60 high school and
collaborative model to promote	year project (DO-IT program) to assist	postsecondary students with
career success for students with	students with disabilities head toward	disabilities completed 104
disabilities. Journal of Vocational	successful careers using a team from	placements over the three-
Rehabilitation, 16(3, 4), 209-215.	precollege and postsecondary educational	year grant period.
	institutions, parents, mentors, employers,	
	and community service providers.	
O'Connor, M., Sanaon, A. ,Hawkins,	This study examined child and adolescent	511 males and 647 females
M., Letcher, P., Toumbourou. J.	precursors of positive functioning in	who were participants in the
Smart, D., Vassallo, S., & Olsson, C.	emerging adulthood, including individual	Australian Temperament
(2011). Predictors of positive	characteristics, relationship factors, and	Project, a population based
development in emerging adulthood.	connections to the community, using a	longitudinal study that has
Journal of Youth and Adolescence.	multidimensional positive development	followed young people's
40, 860-874.	measure at 19–20 years.	psychosocial adjustment
		from infancy to early
		adulthood.
Patton, W., Creed, P. A., & Muller, J.	This study explored whether age, gender,	254 Australian high school
(2002). Career maturity and well-	data on career maturity, psychological	students in grade 12.
being as determinants of	wellbeing, and school achievement	
occupational status of recent school	reported while still at school could be	
L	1	1

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Appendix B

Demographic Information for Three Focus Group Populations: Students, Parents, and Educators

		Students (<i>n</i> = 37)		Parents (<i>n</i> = 18)		Educators (<i>n</i> = 48)	
	n	Percent	n	Percent	n	Percent	
Grade							
9	7	18.9					
10	5	13.5					
11	13	35.1					
12	12	32.4					
Gender							
Female	15	39.5	15	83.3	31	64.6	
Male	22	59.5	3	16.7	17	35.4	
Hispanic or Latino							
Yes	17	45.9	3	16.7	3	6.3	
No	20	54.1	15	83.3	45	93.8	
Race/ethnicity							
White	15	40.5	14	77.7	41	85.4	
African American	5	13.5	2	11.1	1	2.1	
Asian American					1	2.1	
American Indian or Alaskan Native	1	2.7			1	2.1	
More than one race	3	8.1	1	5.6			
Native Hawaiian or other Pacific Islander					1	2.1	
Other	11	29.7	1	5.6	1	2.1	
Missing	2	5.4			2	4.1	
On an IEP or 504 plan	14	37.8					
Role (educator only)							
Teacher					19	39.6	
Counselor					7	14.6	
Instructional aide					4	8.3	
Transition specialist					4	8.3	
Other					14	29.2	

Education level (parents only)				
10 th or 11 th grade		1	5.6	
High school graduate		6	33.3	
Partial college		6	33.3	
College, university or community college graduate		3	16.7	
Graduate or professional training		2	11.1	